**BİRGÜL ARSLAN**

Koc University, Istanbul

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**EDUCATION**

2012 *PhD. in Business Policy and Strategy* ***HEC Paris***, France

Dissertation Title: Who Gets the Lion’s Share? The Antecedents and Consequences of Outcomes in Strategic Alliances

2007 *M.A. in Management Information Systems* ***Boğaziçi University***, Istanbul/Turkey

2003 B.A. in Business Administration ***Boğaziçi University***, Istanbul/Turkey

**RESEARCH INTERESTS**

Strategic Alliances, Acquisitions, Network Analysis, Corporate Governance, Political Connections

**PUBLICATIONS**

Arslan, B. The interplay of competitive and cooperative behavior and differential benefits in alliances. *Strategic Management Journal*, forthcoming.

Arslan B. and Ariño A. (2017) The Process of Cooperation in Strategic Alliances in *Collaborative Strategy:* *Critical Issues for Alliances and Networks* Ed(s) Mesquita L.F., Ragozzino R., and Reuer J.J. Publisher: Edward Elgar Publishing

**ACADEMIC APPOINTMENTS**

2013 - Present Assistant Professor of Strategic Management - Koç University

**HONORS & AWARDS**

Most Inspirational Paper Award, 2017 European Academy of Management Conference, Glasgow

Harvard Business School, Global Colloquium on Participant-Centered Learning, 2015

Wiley-Blackwell Outstanding Dissertation Research Finalist, AOM Business Policy and Strategy Division, 2013

Teaching Innovation Grant, Koç University, Summer 2013 & Spring 2016

Junior Faculty Consortium, Competitive Strategy Interest Group, 2012 SMS Conference, Prague

Dissertation Consortium, Academy of Management 2012 Annual Meeting, Boston

Strategic Management Society Doctoral Consortium, 2009

Eiffel Scholarship of Excellence, Government of France

HEC Paris Scholarship

High Honors in M.A and B.A, Boğaziçi University, Istanbul

**GRANTS AND PROJECTS**

2017 The Initiative for Academic Collaboration in the Middle East and North Africa (IACMENA) by Strategic Management Society

Research Grant

2015 Corporate Governance Forum Turkey

Academic Research Support Fund – $4000

2014 TUBITAK

Career Development Program (3501) – 168.000 TL